



- BANGKOK/ CHIANGMAI/ PHUKET/ PATTAYA/ SAMUI/ HADYAI
 - VIETNAM/ HONGKONG/ INDIA



ประวัติ เรื่องราวของร้าน Mango Mania

Mo.1 Mango Cafe

Mango

Manua

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(Brand's story)

Mango Mania is a dessert specialist founded in Thailand since 2011s by P.O.P. SIAM GOLDEN FRUIT LIMITED PARTNERSHIP.

From the beginning, Starting the business from selling the agricultural products of Thailand to global market especially Namdokmai mango. Our company has focused on achieving the highest possible standards in produce and obtaining all of the necessary certifications such as GMP, GAP and HACCP. We have successfully established an efficient business management system and supply chain by contracting local farms throughout Thailand. Our experienced staff has provided our contracted farmers with strict guidelines and high expectations with regards to planning, farm preparation and farm maintenance to ensure that the produce that we receive is of the highest quality and freshness.

Form our experience, we started selling traditional mango smoothies and desserts with traditional trolley to the first specialized mango store at the 2013s, the company is now developed as a global food and beverage brand which attracts tourists from all over the world.

Since the beginning, Mango Mania! has been an innovator in the smoothie and fresh, raw juice, and fusion traditional dessert industry with signature blends setting new standards for taste and nutrition. Only the freshest ingredients and the freshest ideas fly at Mango Mania! Our R&D team always keep you a step ahead of the competition. Increased nationwide attention to nutrition has dramatically propelled the smoothie market forward to meet demand from an enthusiastic customer base. We made a promise to deliver only the finest quality and we have been doing just that for 10 years!



Vision

We promise to be innovated - to create more new desserts and products that consistently over the expectation of customers. We hope to provide the best dessert experience to customers and to promote Thai style dessert to the worldwide customers as well.

Mission

Responding to the needs of customers with quality products and services and expanding branches to attract more customer. Using Thai agricultural products to reduce the problem of overproduction and promote Thai products to be known abroad. Create quality of work life for employees and find partners to increase international business opportunities.

Business Principle







Business Concept

Mango Mania is a premium smoothie and dessert business made with mangoes and many other fresh fruits that pull Nam Dok Mai Mango, the king of Thai fruits. To emphasizes the benefits and quality to create a variety of the menus

This delicious secret recipe has been created by a team of Japanese chefs to invent the formula and develop products until the menu is delicious, fresh, and healthy. The signature menu of the restaurant is Super Mango Mania, which combines the deliciousness of mangoes in one dish.

It is also unique in terms of the design style of the shop that focuses on eye-catching yellow tones. There is a mango mascot standing to welcome customers.







The business aims to expand Mango Mania to consumers wider and to make the brand is well known and recognizable, even more when think of "Mango smoothies" with quality and reasonable price, they need to think of "Mango Mania". With nearly 30 locations and growing, Mango Mania! is fueled by an undeniable momentum to spread our brand and our business across the country, changing lives every step of the way. In addition to marketing, we create awareness more broadly. Our Activities with advertising and media promotion for "Mango" Mania" to cover a full 360 degrees.

Business Concept





Products









Products











Products

สินค้าและบริการ





























TERMINAL 21 PATTAYA









AND MORE..



























VIETNAM SINCE 2015

Location: Vincom Center Ba Trieu





HONGKONG SINCE 2020

MASTER FRANCHISE; The Master Franchisee acquires the right and the duty to open at least 10 units within 5 years from the contract date.

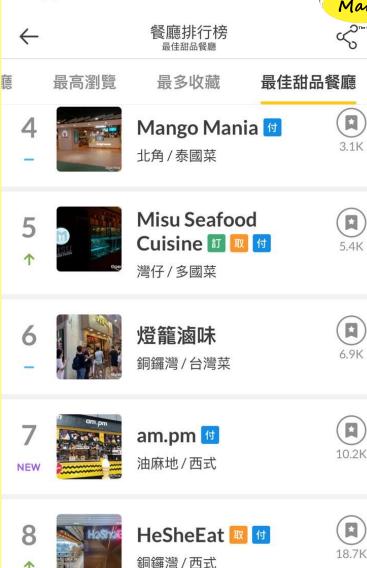
MANGO MANIA HONGKOK

Location: G Floor, Worfu, North Point.

KEY SUCCESS STORIES;

- Reward the most visit restaurant 2020
- Ranked #4 of 682 Dessert in Hongkong (15 JULY 2020)
- OpenRice 4 stars and highly recommend.
- Trip advisor 4 stars and highly recommend.
- All Influencers highly recommend.
- Opening 2 more branches this year (Under construction)

















INDIA 2019

INDIA'S BIGGEST-EVER GLOBER BRAND EXPO; With 7 Master Franchisees in 7 territories across India acquires the right and the duty to **open at least 150 units within 5 years** from the contract date.







MANGO MANIA INDIA Location; JW MARRIOTT NEW DELHI, INDIA.

KEY SUCCESS STORIES:

- Reward the one of the best brand in Asia 2019.
- MANGO MANIA was honored to be a speaker on the topic Global opportunities
 India market.
- Meeting with 7 Master Franchisees in 7 territories across India.



Marvin Da Silva International Franchise Consultant, Kerrimo



Gaurav Sabharwal Founder, Wok Boyz



01:15 PM - 02:15 PM - **NETWORKING LUNCH**

02:15 PM - 03:00 PM

GLOBAL OPPORTUNITIES - INDIA MARKET - THE BIG OPPORTUNITY FOR INDIA TO PARTNER WITH GLOBAL BRANDS



Karanya Jarutabin CEO, Mango Mania



Ryan Smolkin CEO & Founder, Smoke's Poutinerie Inc.



Federico Pulvino
CEO & Founder,
Lime Restaurants



Amy Hsio President & CEO, Logiclink



Elliot Walker
CEO,
The Massage company





1st rank Award winning in "Thailand Franchise Award 2020"

















กิจกรรมพัฒนาธุรกิจแฟรนไชส์ไทยก้าวสู่สากล (Thai Franchise Townds Global) การนำเสนอและเจรจาธุรกิจ (Showc & Business Matching) 21 สิงหาคม พ.ศ.25 น โรง สุโกศล กรุงเทพ ๆ

1st rank Award winning in "Thai Franchise Towards Global 2020"

หนังสือรับรองเลขที่ 04-2559



หนังสือรับรองมาตรฐานคุณภาพแฟรนไชส์ กรมพัฒนาธุรกิจการค้า

ออกหนังสือรับรองให้ไว้แก่

แมงโก้มาเนีย Mango Mania ห้างหุ้นส่วนจำกัด พี.โอ.พี. สยาม โกลเด้นฟรุ๊ต

เพื่อแสดงว่าธุรกิจแฟรนไชส์นี้ผ่านการตรวจประเมิน ตามเกณฑ์มาตรฐานคุณภาพแฟรนไชส์ ได้รับอนุญาตให้ใช้เครื่องหมายรับรองมาตรฐานคุณภาพแฟรนไชส์ ในการประกอบธุรกิจแฟรนไชส์ หนังสือรับรองมีกำหนดอายุ 2 ปี นับแต่วันที่ออกหนังสือรับรอง

วันที่ออกหนังสือรับรอง 8 สิงหาคม 2559

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(นางสาวพ่องพรรณ เจียรวิธิยะพันธ์) อธิบดีกรมพัฒนาธุรกิจการค้า



Award The "Thailand Franchise Standard" Certification



TYPE OF EXPENDITURE TO A MASTER FRANCHISE

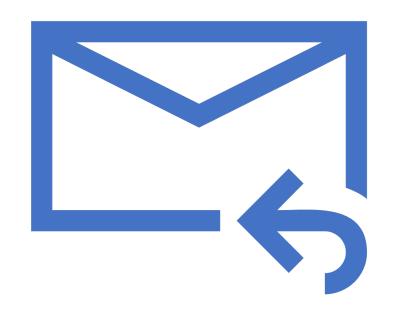
Initial Expenses Needed to Set Up a Franchise	LOW (USD)	HIGH (USD)	Note
The master franchise fee	100,000.00	200,000.00	It depends on the potential category of the territory.
Other costs: Building out your first store	40,000.00	80,000.00	
A Single unit franchise fee (25% of 18,000\$)			On each sub Franchise 25% (including the store is operated by Master Franchisee) of the sub franchisee fee will be transferred to the brand by the territory partner
Costs for finding the right location			
Civil and architectural drawings and professional fees			
Contractor fees			
Construction and leasehold improvements			
Equipment and fixtures			
Hardware and software			
Insurance deposits			
Licensing and permits			
Opening inventory			
Rent deposits and occupancy charges			
Utility deposits			
Other prepayments			
Training staff for your franchise	10,000.00	20,000.00	It can be adjusted, depends on your site.
Total	150,000.00	300,000.00	It can be adjusted, depends on your site.
Working capital approximately 6 months for your franchise	68,274.00	68,274.00	Working capital is the amount of money you need to support your ongoing expenses that are not covered by your revenue





TYPE OF EXPENDITURE TO A UNIT FRANCHISE

Initial Expenses Needed to Set Up a Franchise	LOW (USD)	HIGH (USD)	Note
The franchise fee	20,000.00	20,000.00	Typical franchise fees today range between \$20,000 and \$45,000, with the average franchise fee of around \$37,500, but that's highly dependent on the industry and the franchisors in that industry group.
Other costs: Building out your franchise location	40,000.00	80,000.00	
Costs for finding the right location			
Civil and architectural drawings and professional fees			
Contractor fees			
Construction and leasehold improvements			
Equipment and fixtures			
Hardware and software			
Insurance deposits			
Licensing and permits			
Opening inventory			
Rent deposits and occupancy charges			
Utility deposits			
Other prepayments			
Training staff for your franchise	5,000.00	10,000.00	It can be adjusted, depends on your site.
Total	65,000.00	110,000.00	It can be adjusted, depends on your site.
Working capital approximately 6 months for your franchise	68,274.00	68,274.00	Working capital is the amount of money you need to support your ongoing expenses that are not covered by your revenue





CONTACT US

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